

Info sheet

Dell Technologies and Unisys

A strategic partnership driving global innovation

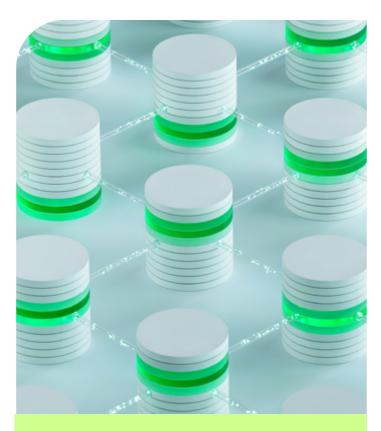
Dell Technologies and Unisys combine proven services and trusted technology to deliver secure, scalable solutions for the world's most demanding IT environments. From AI adoption and infrastructure modernization to enterprise-grade security and seamless digital workplace experiences, our joint capabilities empower organizations to innovate with confidence and achieve measurable business outcomes.

Our 30-year strategic partnership creates a dynamic, multifaceted 360° relationship where each company serves as partner, supplier and client to the other. In doing so, we drive innovation and efficiency for our joint clients and mutual growth.

Together, we deliver:

- Global capabilities with specialized expertise and advanced technologies delivering high-performance, pragmatic AI solutions and services
- Greater scalability from multi-cloud transformation, device subscription services and comprehensive Al capabilities

- Strengthened security with Dell Technologies hardware and Unisys-developed solutions that protect data in the cloud, on-premises and at the edge
- Resilient cyber recovery that minimizes downtime and restores uncorrupted data quickly after an attack or failure
- Enhanced employee experience through secure, flexible user experience with complete life cycle tasks offloaded to Unisys experts
- Sustainable solutions that help reduce environmental impact and satisfy environmental, social and governance initiatives
- Operational efficiency through streamlined supplier engagement, cost-effective IT investment and ongoing support



Unisys and Dell Technologies at a glance

Titanium partner

Highest Dell partnership level, proving global scale and expertise

Large-scale

Approximately 10 million service desk and field services end users, with Dell users representing the majority

Award-winning

Three 2025 Dell Technologies Global Alliances Partner of the Year awards

Sustainable

On track to reduce scope 1 and 2 emissions by 50%-100% by 2030

End-to-end solutions to maximize productivity and minimize risk

Unisys starts by listening and understanding your organization's goals and technology roadmap before designing solutions that fit. Together with Dell Technologies, we help you strengthen regulatory compliance, optimize data center strategies — whether migrating to the cloud or modernizing on-premises environments — and create exceptional user experiences that drive measurable business results.

- Device Subscription Service: End-to-end life cycle management solutions ensure security, compliance, sustainability and cost-efficiency through flexible financing that adapts to your needs.
- Cloud Managed Services and Data Center
 Optimization: Whether modernizing on-premises
 infrastructure or migrating to a multi-cloud
 environment, we help transform securely, improve
 performance and reduce costs with automation for
 scalability, efficiency and uptime.
- Cyber Recovery: Our integrated security offerings provide advanced Zero Trust frameworks, managed threat detection and response, and automated data restoration capabilities to protect your environment and maintain system resilience. Rapid recovery from a cyber attack through Unisys Cyber Recovery Orchestrator enhances the Dell PowerProtect Data Domain Cyber Recovery vault with immutable data copies, air-gapped protection and automated threat detection for reliable backup restoration.
- Managed Detection and Response (MDR):
 Advanced cybersecurity services detect, respond to and mitigate threats, and manage incidents in real time through 24/7/365 monitoring.
- ClearPath®: ClearPath integrated systems deliver powerful, secure and highly available businesscritical transaction processing using open attributes essential for today's diverse computing environments. ClearPath leverages Dell servers and storage, providing for day-to-day operations and digital transformation.

Real results for organizations like yours

ANBIMA: Promoting financial growth in Brazil

Banco de Costa Rica: Delivering secure digital banking services for 1 million+ customers

Banestes: Delivering excellent service to banking customers in Brazil

The Co-operative Bank Limited: Enhancing customer experience to engage young New Zealanders through digital banking

Dell Technologies: Transforming IT through essential infrastructures

FEIB: Improving service delivery to digitally enabled banking customers

LATAM state IT: Driving citizen engagement

U.S. capital city: Delivering responsive services to citizens

Wings Financial Credit Union: Enabling unsurpassed member services and maximized staff productivity

Let's explore how Unisys and Dell can benefit your organization. Visit us online or contact us today.





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