



# Is it time to switch to a device subscription service?

Get your readiness score in just two minutes

## Simplify device management

Managing devices is becoming increasingly costly for organizations. IT departments are spending significant portions of their budgets on hardware, warranties, support services and asset management — yet many still struggle with inefficient processes.

A device subscription service (DSS) can help you manage the financial, operational, technological and human experience aspects of your technology ecosystem more effectively. Not only that, but DSS can maximize the impact of IT and empower you to use your technology to achieve your most important business goals. With a modern DSS strategy, you can extend and enhance the device life cycle while boosting employee productivity and supporting device security — all at an efficient cost you can predict.

**More transparent**  
cost structures

**Streamlined**  
device management  
processes

**Proactive**  
management experiences that  
keep business running

## See how your technology strategy stacks up

Answer the questions in the checklist below and tally one point for each “Yes” answer. This score reflects your readiness for DSS. It can serve as the foundation for a business case across several areas, from costs related to running your technology to the user experience it provides. Each “No” adds zero points to your score.

### Costs and finances

Does your organization spend more than \$500,000 annually on device procurement and management?	Yes	No
Do you struggle to predict IT device spending year over year?	Yes	No
Are your device refresh cycles irregular or longer than four years?	Yes	No
Is your organization looking to move away from large upfront device purchases?	Yes	No
Do you face challenges getting budget approval for device refreshes?	Yes	No
Do you take a continuous approach to IT improvement?	Yes	No

Do technology upgrades typically happen in response to problems rather than proactively?	Yes	No
Are you interested in a capital boost through an asset buyback capability?	Yes	No

## Operational complexity

Do you manage more than 500 endpoint devices?	Yes	No
Do you support remote and/or hybrid workers?	Yes	No
Does your organization operate across multiple locations?	Yes	No
Do you manage devices for seasonal or temporary workers?	Yes	No
Do your employees require different device configurations based on their roles?	Yes	No

## IT resources

Does device management consume more than 30% of IT team time?	Yes	No
Does routine device management prevent your IT team from working on business growth initiatives?	Yes	No
Do you struggle to keep up with device security updates and patches?	Yes	No
Does your device procurement process take 10 days or more from request to delivery?	Yes	No
Do you lack real-time visibility into your device inventory and status?	Yes	No

## User experience

Do IT help desk tickets relate to outdated or underperforming devices?	Yes	No
Is device-related downtime impacting employee productivity?	Yes	No
Does it typically take two or more days to replace a malfunctioning device?	Yes	No
Do you lack standard device setups across similar job roles?	Yes	No
Do employees have to contact multiple teams to resolve device issues?	Yes	No

## Readiness score

Add one point for each "Yes."	Yes	No
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## Calculate your readiness total

### 15-20 points: Prime for transformation

Your organization is perfectly positioned to benefit from DSS. With a typical ROI of 10%-20% or more within the first year and implementation timelines of three to six months, you can quickly realize significant value. Through Unisys' collaborative workshop approach, we'll help you:

- Design your optimal device life cycle strategy
- Create predictable cost structures
- Enhance security and sustainability
- Deliver exceptional user experiences

With our [discovery workshop](#), we will map out a pilot program strategy tailored to your needs.

### 10-14 points: Ready for strategic change

Your organization shows strong potential for DSS benefits across multiple areas. Through our proven three-to-six-month implementation approach, we can help you:

- Begin with high-impact pilot programs in your strongest areas
- Design a phased rollout that builds momentum
- Reduce costs by 10%-20% or more through focused early wins
- Create a foundation for continuous improvement

Let's collaborate on building your pilot program strategy through our [discovery workshop](#).

### 5-9 points: Primed for targeted improvements

Your business has specific areas where DSS can create a meaningful impact. We can help you develop a customized approach to:

- Focus on your highest-scoring categories first
- Blend innovative DSS solutions with your effective current processes
- Design scalable improvements that grow with your needs
- Measure and showcase early successes

[Connect with our advisory team](#) to map your targeted transformation strategy.

### 0-4 points: Foundation for growth

Your current device management might meet today's needs, but opportunities exist to strengthen your foundation for future growth. Consider starting with a focused workshop to:

- Identify specific areas where DSS could accelerate your goals
- Explore hybrid approaches that complement your existing processes
- Plan for evolving workforce needs
- Build a roadmap for progressive modernization

[Partner with our advisory team](#) to explore how DSS can support your growth strategy.

## Accelerate your device strategy evolution

Every organization's path to device management is unique. Through our collaborative workshops and consultative approach, you'll partner with experts to design the right solution for your business. Ready to explore?

- Download the [Ultimate DSS Buyer's Guide](#) for detailed insights
- [Schedule a discovery workshop](#) to map your opportunities
- [Connect with our advisory team](#) to discuss your goals
- Explore [Unisys Device Subscription Service](#)

## The cost of device management today



The global Device-as-a-Service market has grown at a CAGR of 39.5% over the past decade. This shows that a consistent investment in DSS is not just trendy but practical and continues to grow due to its value.

Email compromise scams caused \$1.8 billion in damages to U.S. businesses. With scammers getting more and more creative, companies need to prioritize security. DSS provides peace of mind with consistent security updates to remain proactive and protected.

70% of CEOs expect to see significant returns from their sustainability investments in the next five years. Protecting the planet does not only need to be about going green — it can also mean saving green.

## Take your next step toward DSS

Unisys Device Subscription Service simplifies device management with a scalable strategy that eliminates large upfront costs. The solution offers a flexible, predictable user-centric approach that keeps your business focused on its goals. With Unisys DSS, you can transform your IT infrastructure from a cost center into a strategic enabler of workforce productivity and innovation.

[Learn more](#)



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